Opening of VAM® Services South America

VAM® Services is a division of Vallourec that offers customers access to a worldwide network of licensees, which are basically Vallourec's partner companies authorized to machine VAM® connections on pipes and accessories used in the oil and gas industry. These licensees are strategically located near the world's major oil and gas fields.

In coordination with the technical sales and marketing departments, VAM® Services manages this licensee network, providing technical support, training, documentation and gauges, as well as conducting technical audits on a regular basis to ensure that the VAM® connections are manufactured with the same quality standards all over the world.

The VAM® Services headquarters is located in France and a new branch is being established in Brazil with the purpose of providing a better support to all the VAM® licensees in South America, as well as helping to develop the South American market of VAM® connections.
The new VAM® Services center will operate under the management of Vallourec Transportes e Serviços Ltd., in Rio das Ostras - Brazil, and will have as main tasks:

- Provide technical support and training to licensees;
- Manage the short term rental of VAM® gauges;
- Offer production supervision by a VAM® technical representative (LTR);
- Support Vallourec's marketing and sales teams;
- Qualify licensees on new VAM® connections, according to the local demand;
- Manage the rental of some types of accessories to Vallourec customers;
- Promote the VAM® brand in South America.

The official launch of VAM® Services South America will take place on October 4 and will be attended by Didier HORNET, Vallourec's Senior Vice President of Development and Innovation.

The VAM® licensee network in South America currently has 22 members spread out across 7 countries.

More information can be found at www.vamservices.com or with the local representatives of VAM® Services in Brazil:

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